

Name	Principal Position	Salary	Bonus	Compensation	Total
Pierce,Harvey R	Chairman and Chief Executive Officer	\$ 1,130,477.01	\$ 1,480,727.72	\$ 626,494.58	\$ 3,237,699.31
Anderson,David R	Chairman Elect & President	\$ 793,861.52	\$ 816,423.01	\$ 425,336.47	\$ 2,035,621.00
Johnson,John B	Executive Vice President	\$ 461,556.27	\$ 374,716.86	\$ 283,812.86	\$ 1,120,085.99
Moore,Darnell	Executive Vice President	\$ 449,938.58	\$ 375,394.78	\$ 205,209.55	\$ 1,030,542.91
Eldridge,James F	Chief Legal Officer/Secretary	\$ 442,169.17	\$ 370,385.61	\$ 215,613.86	\$ 1,028,168.64
Chvala,Vicki L	Executive Vice President	\$ 394,553.80	\$ 278,597.67	\$ 219,831.09	\$ 892,982.56
Indre,Michael T	District Sales Manager	\$ 175,764.54	\$ 31,828.51	\$ 671,338.58	\$ 878,931.63
Salzwedel,Jack C	President Elect	\$ 405,168.60	\$ 307,130.49	\$ 123,272.25	\$ 835,571.34
Meyer,Alan E	Executive Vice President	\$ 380,769.12	\$ 294,549.24	\$ 127,970.63	\$ 803,288.99
King,Thomas S	Investments Vice President	\$ 372,325.04	\$ 249,606.35	\$ 154,486.97	\$ 776,418.36
Chapman,Byrne W	Information Services Vice President	\$ 374,400.03	\$ 251,556.19	\$ 110,218.79	\$ 736,175.01
Burke,Jeffrey E	District Sales Manager	\$ 276,950.22	\$ 353,538.00	\$ 61,858.16	\$ 692,346.38
Schultz,Daniel R	Chief Financial Officer/Treasurer	\$ 306,246.16	\$ 202,202.67	\$ 144,733.39	\$ 653,182.22
Zwettler,Joseph J	Personal Lines Vice President	\$ 252,246.16	\$ 170,605.96	\$ 188,345.53	\$ 611,197.65
Gleason,Bradley J	Executive Vice President	\$ 291,184.74	\$ 190,105.10	\$ 106,471.26	\$ 587,761.10
Alfermann,Donald D	Sales Vice President	\$ 261,938.37	\$ 175,518.14	\$ 149,822.44	\$ 587,278.95
Taarud,Terese A	Claim Vice President	\$ 294,581.99	\$ 197,203.17	\$ 95,058.10	\$ 586,843.26
Duran,Michael R	Sales Vice President	\$ 256,630.83	\$ 169,837.37	\$ 90,768.21	\$ 517,236.41
Afable,Mark V	Claim Vice President	\$ 267,061.49	\$ 169,669.63	\$ 65,499.66	\$ 502,230.78
Bosco,M Jeff	Life/Health Vice President	\$ 260,399.92	\$ 171,049.82	\$ 53,315.49	\$ 484,765.23
Spencer,Christopher S	Legal Vice President	\$ 225,553.90	\$ 153,688.44	\$ 102,559.00	\$ 481,801.34
Rekowski,Jerry G	Commercial Farm/Ranch Vice President	\$ 232,169.24	\$ 149,663.98	\$ 87,017.71	\$ 468,850.93
Benusa,Gerry W	Marketing Vice President	\$ 235,488.43	\$ 143,058.65	\$ 55,672.80	\$ 434,219.88
Fotherston,Richard A	Public Relations Vice President	\$ 214,245.06	\$ 143,770.50	\$ 63,853.66	\$ 421,869.22
Boschulte Jr,Robert D	Financial Services Vice President	\$ 210,553.75	\$ 143,095.50	\$ 67,292.95	\$ 420,942.20
La Veer,Rick L	Sales Vice President	\$ 229,015.45	\$ 140,189.90	\$ 35,184.57	\$ 404,389.92
Steffen,Richard M	Sales Vice President	\$ 229,015.46	\$ 140,189.90	\$ 33,925.09	\$ 403,130.45
Swalve,Paul W	District Sales Manager	\$ 248,581.59	\$ 38,736.28	\$ 101,522.27	\$ 388,840.14
Conboy,J Keith	District Sales Manager	\$ 238,163.17	\$ 74,634.32	\$ 51,041.08	\$ 363,838.57
Rosenberg,Karl Martin	District Sales Manager	\$ 252,268.73	\$ 69,382.62	\$ 41,221.62	\$ 362,872.97
Espy,Mark C	District Sales Manager	\$ 228,808.36	\$ 60,214.62	\$ 65,343.73	\$ 354,366.71
Siebers,Paulette L	Broker/Dealer Vice President	\$ 198,093.37	\$ 71,819.11	\$ 80,592.34	\$ 350,504.82
Maxwell,Steve G	Human Resources Vice President	\$ 230,478.38	\$ 37,309.99	\$ 77,427.68	\$ 345,216.05
Holmen,Thomas O	District Sales Manager	\$ 207,864.55	\$ 56,728.77	\$ 68,861.61	\$ 333,454.93
Smith,James Z	District Sales Manager	\$ 213,573.15	\$ 59,984.32	\$ 54,919.53	\$ 328,477.00
Pierce,Steven J	District Sales Manager	\$ 223,806.55	\$ 57,663.26	\$ 44,417.53	\$ 325,887.34
Willis,Douglas W	District Sales Manager	\$ 232,120.86	\$ 57,523.18	\$ 36,102.52	\$ 325,746.56
Knox,John H	District Sales Manager	\$ 220,547.67	\$ 61,336.53	\$ 41,557.49	\$ 323,441.69
Hartman,Mark R	District Sales Manager	\$ 186,286.98	\$ 88,788.54	\$ 47,844.09	\$ 322,919.61
Friend,Richard S	District Sales Manager	\$ 238,284.89	\$ 36,244.56	\$ 47,531.46	\$ 322,060.91
Romney,Mark R	District Sales Manager	\$ 198,454.54	\$ 85,109.96	\$ 37,102.00	\$ 320,666.50
Hammer,Gary A	District Sales Manager	\$ 224,624.92	\$ 41,020.22	\$ 53,787.88	\$ 319,433.02
Hunter,Shawn P	District Sales Manager	\$ 222,735.10	\$ 58,499.25	\$ 36,840.92	\$ 318,075.27
Prien,Henry L	District Sales Manager	\$ 206,248.14	\$ 60,156.26	\$ 49,488.32	\$ 315,892.72
White,Richard J	Equity Investment Director	\$ 241,143.95	\$ 18,070.80	\$ 54,347.92	\$ 313,562.66
Jensen,Timothy W	District Sales Manager	\$ 232,635.24	\$ 32,684.68	\$ 40,346.06	\$ 305,665.98
Van,Charles R	District Sales Manager	\$ 205,355.60	\$ 55,341.94	\$ 41,297.29	\$ 301,994.83
Cunningham,Daniel K	Auto Operations Director	\$ 153,085.43	\$ 15,234.00	\$ 132,618.67	\$ 300,938.10
Mc Coy,W Scott	District Sales Manager	\$ 234,184.48	\$ 30,571.72	\$ 34,572.39	\$ 299,328.59
Hetzl,Timothy J	District Sales Manager	\$ 187,194.16	\$ 61,109.68	\$ 51,011.32	\$ 299,315.16
Loper,Dennis J	P & C Loss Reserving Vice President	\$ 229,058.12	\$ 27,940.99	\$ 42,130.62	\$ 299,129.73
Holstein,William H	District Sales Manager	\$ 212,372.08	\$ 59,258.96	\$ 27,148.60	\$ 298,779.64
Cossalter,Dennis J	District Sales Manager	\$ 191,346.64	\$ 61,632.96	\$ 45,217.69	\$ 298,197.29
Jones,Terry R	District Sales Manager	\$ 205,107.85	\$ 58,548.40	\$ 32,742.46	\$ 296,398.71
Taylor,Stephen J	District Sales Manager	\$ 215,316.70	\$ 36,214.81	\$ 42,767.51	\$ 294,299.02
Schroeder,Julie L	District Sales Manager	\$ 194,744.13	\$ 77,562.52	\$ 20,368.14	\$ 292,674.79
Lubahn,Michael J	District Sales Manager	\$ 210,727.45	\$ 23,363.89	\$ 57,971.25	\$ 292,062.59
Hoffman,James M	Regional Legal Associate General Counsel	\$ 184,514.42	\$ 13,823.58	\$ 93,015.27	\$ 291,353.27
Riggs,Michael R	District Sales Manager	\$ 204,821.56	\$ 42,888.04	\$ 39,476.50	\$ 287,186.10
Smith,Mark A	District Sales Manager	\$ 212,173.82	\$ 38,882.53	\$ 35,600.91	\$ 286,657.26
Ikpi,William O	District Sales Manager	\$ 213,041.64	\$ 30,297.82	\$ 42,192.93	\$ 285,532.39
Mc Elroy,Bryan E	District Sales Manager	\$ 168,315.50	\$ 69,327.28	\$ 47,697.09	\$ 285,339.87
Hannifan,Phillip S	Fixed Income Investments Director	\$ 224,928.35	\$ 16,854.63	\$ 42,871.37	\$ 284,654.35
Keith,Gladys A	Sales Director	\$ 188,517.98	\$ 14,123.85	\$ 80,510.05	\$ 283,151.87
Koupal,Peter J	District Sales Manager	\$ 198,372.97	\$ 43,542.08	\$ 40,902.51	\$ 282,817.56
Butler,Gary D	District Sales Manager	\$ 211,441.70	\$ 29,193.71	\$ 41,189.87	\$ 281,825.28
Radisewitz,Cary M	District Sales Manager	\$ 182,864.76	\$ 60,333.56	\$ 36,928.26	\$ 280,126.58
Brynd,Steven R	Sales Director	\$ 203,552.99	\$ 15,251.47	\$ 60,716.90	\$ 279,521.37
Maloney,Patrick W	Sales Director	\$ 195,297.31	\$ 14,632.30	\$ 68,188.20	\$ 278,117.80
Christensen,Kelly L	District Sales Manager	\$ 185,415.80	\$ 52,915.06	\$ 38,077.71	\$ 276,408.57

Name	Principal Position	Salary	Bonus	Compensation	Total
Thedinga, John W	Sales Director	\$ 199,132.63	\$ 18,619.95	\$ 57,495.63	\$ 275,248.21
Brandl, Michael E	District Sales Manager	\$ 196,081.82	\$ 39,566.80	\$ 39,426.85	\$ 275,075.47
Schraufnagel, Gary M	Sales Director	\$ 198,035.55	\$ 17,461.67	\$ 57,272.81	\$ 272,770.02
Duval, Todd C	District Sales Manager	\$ 197,974.81	\$ 29,692.50	\$ 45,035.01	\$ 272,702.32
Tobin, Richard M	District Sales Manager	\$ 171,812.22	\$ 52,042.95	\$ 48,475.30	\$ 272,330.47
Flynn, Gary P	Sales Director	\$ 197,061.81	\$ 15,516.64	\$ 59,555.24	\$ 272,133.69
Carnine, Robert D	District Sales Manager	\$ 184,242.75	\$ 27,320.27	\$ 58,385.38	\$ 269,948.40
Rogers, Stuart P	District Sales Manager	\$ 199,206.42	\$ 31,290.45	\$ 37,030.47	\$ 267,527.34
Pelusi, Sherrie L	District Sales Manager	\$ 168,245.94	\$ 72,024.63	\$ 26,537.39	\$ 266,807.96
Willard, Kenneth R	District Sales Manager	\$ 189,785.74	\$ 29,712.65	\$ 46,341.90	\$ 265,840.29
McCartan, Bernard T	Regional Legal Associate General Counsel	\$ 185,975.91	\$ 13,933.19	\$ 65,923.94	\$ 265,833.04
Robinson, Douglas R	District Sales Manager	\$ 180,528.56	\$ 59,784.16	\$ 25,038.97	\$ 265,351.69
Lund, Verdell L	District Sales Manager	\$ 188,122.01	\$ 54,981.04	\$ 22,090.78	\$ 265,193.83
Van Dyn Hoven, Larry	District Sales Manager	\$ 188,962.08	\$ 31,187.36	\$ 44,965.60	\$ 265,115.04
Hickman, Julie M	District Sales Manager	\$ 218,091.04	\$ 14,303.08	\$ 32,342.39	\$ 264,736.51
Knapstein, Annette S	Office Administration Vice President	\$ 179,161.77	\$ 30,543.75	\$ 53,828.26	\$ 263,533.78
Fiorelli, Dean M	Expense Control & Financial Sys Director	\$ 186,730.48	\$ 13,989.79	\$ 62,198.93	\$ 262,919.20
Haas, Richard J	Office Administration Senior Vice President	\$ 103,501.77	\$ 126,363.72	\$ 32,514.07	\$ 262,379.56
Powell, Ryan H	Sales Director	\$ 183,945.06	\$ 14,868.88	\$ 63,181.27	\$ 261,995.21
Laczynski, Todd L	District Sales Manager	\$ 167,982.23	\$ 51,577.16	\$ 41,575.09	\$ 261,134.48
Mc Morris, John	District Sales Manager	\$ 207,125.16	\$ 32,601.98	\$ 20,736.74	\$ 260,463.88
Porter, Mary E	District Sales Manager	\$ 170,403.46	\$ 52,783.72	\$ 36,576.46	\$ 259,763.64
Trujillo, Danette M	District Sales Manager	\$ 183,544.48	\$ 38,387.11	\$ 34,397.33	\$ 256,328.92
Sand, Dennis	District Sales Manager	\$ 177,679.65	\$ 17,511.38	\$ 60,421.00	\$ 255,612.03
Manganelli, Charles P	District Sales Manager	\$ 200,924.74	\$ 30,949.24	\$ 23,145.96	\$ 255,019.94
Saponas, George W	District Sales Manager	\$ 186,134.72	\$ 45,517.68	\$ 21,571.52	\$ 253,223.92
Slocum, Rick K	District Sales Manager	\$ 176,857.75	\$ 32,208.31	\$ 43,172.00	\$ 252,238.06
Daigle, Jack A	Sales Director	\$ 194,089.61	\$ 14,541.72	\$ 43,513.58	\$ 252,144.91
Shisler, S. Bryan	District Sales Manager	\$ 180,231.81	\$ 63,950.44	\$ 7,944.85	\$ 252,127.10
Slack, Kenneth R	Claim Legal Associate General Counsel	\$ 161,655.70	\$ 12,109.18	\$ 77,788.90	\$ 251,553.77
Newman, Ann E	Sales Director	\$ 160,061.56	\$ 13,656.29	\$ 76,940.67	\$ 250,658.51

Part 2

American Family Insurance Group

For Year Ended December 31,2006

Name	Principal Position	Salary	Bonus	All Other Compensation	Total
Culver, Craig C	Director	\$45,000.00	\$ -	\$ -	\$45,000.00
Howard, Leslie A	Director	\$46,500.00	\$ -	\$ -	\$46,500.00
Kellner, Ted D	Director	\$46,500.00	\$ -	\$ -	\$46,500.00
Mohs, Thomas J	Director	\$42,000.00	\$ -	\$ -	\$42,000.00
Oliver, Walter	Director	\$45,000.00	\$ -	\$ -	\$45,000.00
Parish, Barbara A	Director	\$45,000.00	\$ -	\$ -	\$45,000.00
Protsch, Eliot	Director	\$42,000.00	\$ -	\$ -	\$42,000.00
Renk, Richard	Director	\$46,500.00	\$ -	\$ -	\$46,500.00
Thornton, Jerry S	Director	\$46,500.00	\$ -	\$ -	\$46,500.00
Wiley, John D	Director	\$45,000.00	\$ -	\$ -	\$45,000.00
Zimbrick, Thomas J	Director	\$46,500.00	\$ -	\$ -	\$46,500.00

Part 3

American Family Insurance Group

For Year Ended December 31,2006

	Salary	Bonus	All Other Compensation	Total
Officer Totals	\$9,911,843.50	\$7,552,914.21	\$3,963,233.29	\$21,427,991.00
Director Totals	\$496,500.00			\$496,500.00