

## 1009 AMERICAN FAMILY OFFICER COMPENSATION

Did these guys ever give themselves a whoppin' big raise this year! How many agents saw 19 -122% raises? One would guess from the size of these raises, that this company is really doing an outstanding job. Well, we'll let you judge for yourselves. Here are a few statistics from the report.

	<u>2008</u>	<u>2009</u>	<u>%</u>	<u>\$\$ increase or loss</u>
Dave Anderson	\$2,216,393	\$2,870,758	30%	\$654,365 increase
Jack Salzwedel	1,261,970	1,822,970	44%	561,000 increase
Dan Schultz	837,586	1,092,993	31%	255,407 increase
Pete Gunder	486,043	1,074,424	122%	591,381 increase
Al Meyer	742,709	991,464	33%	248,755 increase
Brad Gleason	721,599	587,761	<b>19%</b>	<b>133,838 decrease</b>
Jerry Rekowski	692,311	882,661	27%	190,350 increase
<b>OFFICER TOTALS</b>	<b>\$35,979,113</b>	<b>\$44,598,434</b>	<b>24%</b>	<b>\$8,619,321 increase</b>
<b>DIRECTOR TOTALS</b>	<b>691,000</b>	<b>786,000</b>	<b>14%</b>	<b>95,000 increase</b>

<u>OVER \$250,000</u>	<u>2008</u>	<u>2009</u>
DISTRICT SALES MGRS	42	32
SALES DIRECTORS	9	18
ALL OFFICERS OVER \$250,000	94	106

\*Readers can [click on the following links](#) to see the complete list of [2008 AmFam Executive salaries](#) and [2009 AmFam Executive salaries](#). Because we feel it is very important for ALL agents to have a look at these increases, we are showing members as well as non-members these two lists of salaries.